

# Stowe Area Association Service & Professional Member Benefits

Service & Professional members are voting members of Stowe Area Association (able to vote on changes to Bylaws and other Stowe Area Association member votes).

## Marketing Benefits

*Available only to SAA Service & Professional members at the Marketing level of membership\**

- One (1) Business Directory listing on GoStowe.com
- Relevant events on GoStowe.com Events Calendar
- One (1) Stowe Travel Planner listing (if relevant, and at the discretion of the marketing team)
- Visitor Information Center: referrals, brochure distribution, and event displays (60,000 visitors annually)
- Stowe Gift Certificate program
- Access to SAA occupancy reports

## Business Development Benefits

- Monthly membership mixers
- Monthly membership meetings
- Annual membership meeting and dinner
- Bi-weekly Member E-Newsletter
- Access to Member Facebook group
- Member mailing labels
- Educational seminars

## COVID-19 Specific Benefits

- Frequent and timely sharing of COVID-19 updates and information
- Increased frequency of virtual meetings and workshops in lieu of traditional mixers
- GoStowe.com Travel Guidelines Information page, Business & Event Operations pages
- Served as the communication hub between members, businesses at-large, local/regional legislators, the Vermont Chamber of Commerce, and town officials.
- A collaborative partnership with Waterbury and the Mad River Valley to offer Best of Route 100 regional marketing and incentives program.

## Cost Saving Benefits

- Group fuel pricing for you and your employees through Bourne's Energy
- Group rates on Dental and Vision Insurance
- Exclusive deals at other member businesses through the Stowe Perks program

## Pay-to-Play Benefits\*

*Available only to SAA Service & Professional members at the Marketing level of membership\**

- Expanded listings on GoStowe.com if relevant, and at the discretion of the marketing team
- Co-op advertising programs (opportunities vary)
- Stowe photo library access
- Consumer shows and events (brochure distribution) if relevant, and at the discretion of the marketing team

*\*Extra costs associated with all these programs*